

QSalesData Version 3.3.2 Release Notes

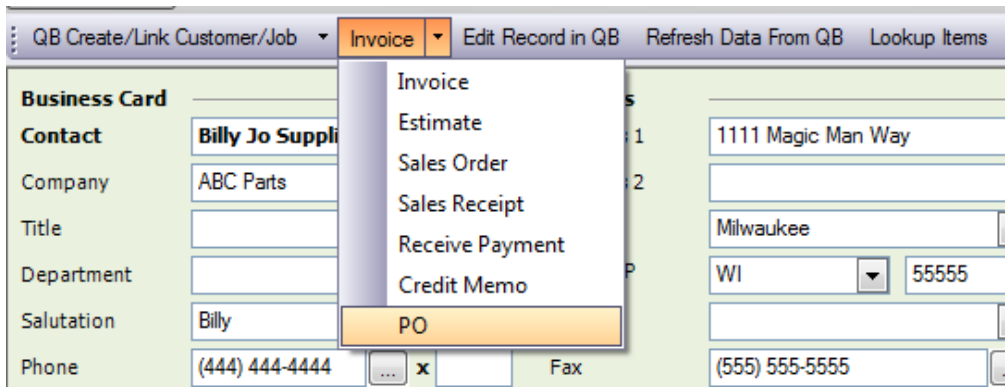
Overview of Fixes and Enhancements included in this build:

Note: If you are upgrading from a 2.x version of QBSalesData you will be prompted to enter your version 3.0 serial numbers after installing this version. This version requires version 3.0 serial numbers. If you have a current maintenance plan with us, you will have had the serial numbers emailed to you. If you can't locate your version 3.x serial numbers, send us an email at support@effsolutions.com.

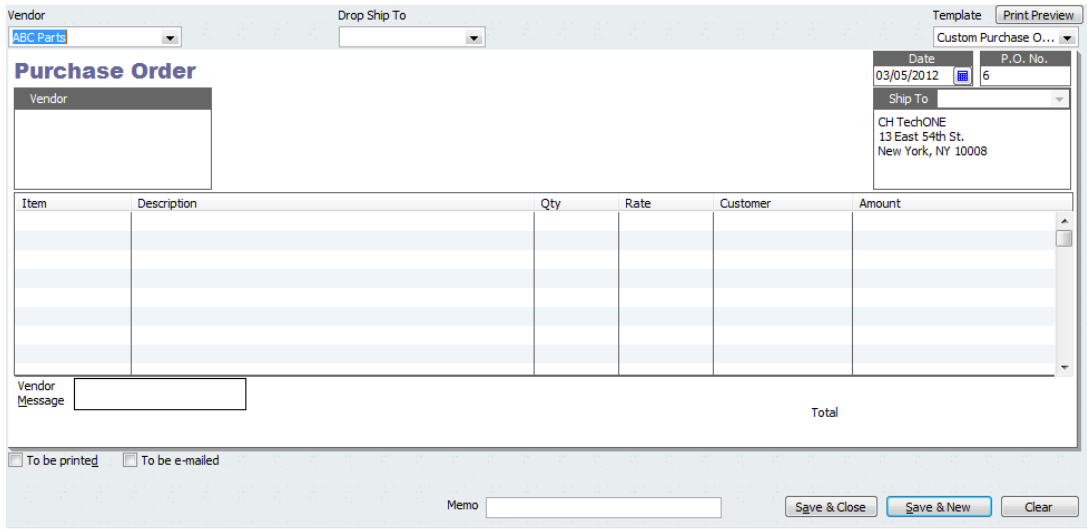
If you are already on a 3.x version, you will not be prompted for a serial number.

Refer to the Workstation Update Instructions to install this update at your location:
<http://www.qsalesdata.com/releasenotes/QSalesData-Workstation-Update-Instructions.pdf>

- 1. Create POs for Vendor records in ACT.** We have added the ability to create Purchase Orders in QuickBooks from a Vendor record in ACT. If you have linked Vendor records in ACT to their associated Vendor record in QuickBooks, you can now choose the PO option from the QSalesData toolbar to quickly create a Purchase Order in QuickBooks.



When you choose the PO option from the dropdown, QSalesData will jump you to the Purchase Order screen in QuickBooks, pointing to the specific customer. You can then fill out the PO and hit Save & Close. *Note: You will get an error message if you try to create a PO for a Customer or Job. You need to be on a Vendor record in ACT.*



2. **PO transactions now come over to the QB Transactions Tab for Vendors in ACT that are linked to QuickBooks.** Previous version of QSalesData only imported Bills and Checks for Vendors in ACT. See the screen shot below for an example of what POs look like in the QB Transactions tab. Note that the line items of the POs will also be broken down in the QB Items tab of the Vendor Record so you can see what products have been ordered from a particular vendor.

Date	Type	Number	Amount	Sales Tax	Due Date	Status
3/5/2012	PO	6	\$2,000.00		3/5/2012	Open
2/14/2012	PO	4	\$4,000.00	\$0.00	2/14/2012	Received
1/24/2012	Bill		\$3,500.00		2/3/2012	Paid
1/24/2012	Bill		\$5,000.00		2/3/2012	Unpaid
1/24/2012	PO	2	\$5,000.00	\$0.00	1/24/2012	Received
1/24/2012	PO	3	\$3,500.00	\$0.00	1/24/2012	Received

3. **Include costs on line items when a QB Transaction is converted to an Opportunity.** When you use the CONVERT TO OPPORTUNITY button on the QB Transactions tab to convert an Estimate or Invoice to an ACT opportunity, it now also includes any costs that are associated with the QuickBooks Items so that you can quickly see your Gross Margin amount on the ACT Opportunity. Note that you need to run Tools > QSalesData Import > Sync Items Button to bring the QuickBooks Items into the ACT Product list for this feature to work properly.

Opportunity

Name: Invoice: 224

Totals

Total: \$2,850.00

Weighted: \$285.00

Probability: 10

Days Open

Open Date: 3/1/2012

Days Open: 5

Est. Close Date: 3/31/2012

Act. Close Date:

Status

Open

Closed - Won

Closed - Lost

Inactive

Process/Stage

Process: ACT! Sales Cycle

Stage: Initial Communication

QB_QBID: 8000005F-1257787653

QB_TransID: 6EB-1330616851

QB_Type: Invoice

Gross Margin: \$1,450.00

Association

Contacts: Bob Meyers

Groups

Companies

Contacts
Groups/Companies
Products/Services
Notes
Activities
History
Documents
Opportunity Info
Opportunity Access
User Fields

+ Add... - Delete

Name	Item #	Quantity	Cost	Price	Adjusted Price	Subtotal	Sort
Inventory Item 1	InvItem1	3.00000	\$50.00	\$100.00	\$100.00	\$300.00	00
Inventory Item 2	InvItem2	4.00000	\$100.00	\$200.00	\$200.00	\$800.00	01
Inventory Item 3	InvItem3	5.00000	\$150.00	\$300.00	\$300.00	\$1,500.00	02
QuickBooks 2011	QuickBooks 2011	1.00000	\$100.00	\$250.00	\$250.00	\$250.00	03

4. **Include sort order when QB Transaction is converted to an Opportunity.** We now retain the sort order when a QuickBooks Transaction is converted to an Opportunity when using the CONVERT TO OPPORTUNITY button on the QB Transactions tab.
5. **Fixed a refresh issue on the Company QB Transactions.** The QB Transactions was not refreshing properly if you jumped between ACT company records.
6. **Fixed issue when converting Opportunity to QB Transaction.** Actual Close Date was getting overwritten when you converted an Opportunity to a QB Transaction. This is fixed.
7. **Enhanced logging has been added to the Nightly Sync program.** We have expanded the logging of the nightly sync program to include more details. The screen shot below gives you an example. The new expanded results are included in the email notification, and are also written to a file called SyncLog.txt found in C:\Program Files\Effective Solutions QB Batch Sync folder on the machine that is running the nightly sync program.

Subject: Effective Solutions QB Transaction Sync Utility - Automated Sync Report

QSalesData Sync Report (No Errors):

Sync Start Time:3/6/2012 2:44:14 PM

Customers: Status OK

Vendors: Status OK

Invoice: Status OK

Credit Memo: Status OK

Estimate: Status OK

Sales Receipt: Status OK

Payment: Status OK

Sales Order: Status OK

Check: Status OK

Bill: Status OK

Credit Card Charge: A query request did not find a matching object in QuickBooks

Contact Totals Processed:157

Sync End Time:3/6/2012 2:44:45 PM

Synced database successfully: 1 of 1 (NewQSDv32.pad) (Sync Complete.)

8. **Added Install Wizard screen for brand new installs.** On brand new installs of QSalesData, the following Installation Wizard screen appears when you are an ACT admin user and you open ACT after installation of QSalesData. The Installation Wizard can also be accessed from Tools > QSalesData Install Wizard. The install wizard is an electronic version of our Installation Checklist document, plus links to information videos related to the installation step.

QSalesData Installation Wizard

Step 1: Run the QSalesData Build Fields Program
 After this completes, close/reopen Act and return to the installation wizard to complete the remainder of the steps
 Status: Completed Build Fields

Step 2: Run the QSalesData Tab Installer
 This step will take your existing layout file and save a copy of it with _QB at the end, and then add a QB Data tab and fields to your layout
 To run this step, you need to close out of this Install Wizard window and got to Tools-> QSalesData Tab Installer. When you done with the Tab Installer Process, go to Tools->QSalesData Install Wizard to continue with the installation process.
[Click Here to watch a short video on how to run the tab installer](#)

Step 3: Set your Field Mappings
 You need to set your field mappings so that QSalesData knows what fields to use in ACT and Quickbooks when transferring information between the programs
 Status: Completed Set Mapping

Step 4: Create the Quickbooks Certificate
 You need to be logged into Quickbooks as the Admin user before Clicking on the Create Certificate button. After you click the button Quickbooks will start flashing and pop up a Certificate Window. Choose the bottom option "Yes, Always" and select the Admin user if there is an option, then continue through the prompts to build your certificate.
 Status: Completed Create Certificate

Do Not Show Again

Step 5: Link Records or Import QB Customers into Act (Needs QB open)
 If you have an existing Act database run our Contact Linking Wizard to Link your records in Act to customers in Quickbooks
[Click Here to watch our Linking Records Video \(B2B\)](#) Link Wizard
[Click Here to watch our Linking Records Video \(Retail\)](#)

If you are starting with a new blank Act Database you can run our Create from QB utility to import all of your Quickbooks customers into Act
[Click Here for tips on preparing your Quickbooks data for import into Act](#)
[Click Here to watch a short video on how the Create from QB process works](#)
Create from QB

Step 6: Run a Manual Transaction Sync (Needs QB open)
 Now that you have your customer records in Act linked to their associated QB customer records, you can run a Transaction Sync to pull in transactions from QB and calculate sales totals. For your initial sync we recommend setting your Days Back settings large enough to bring all of your Quickbooks transactions into Act. Your Initial Sync may take a while, depending on the number of QB Transactions. Transaction Sync
 You may want to wait until the end of the day to run your initial sync.
[Click Here to watch our Manual Transaction Sync Video](#)

Optional Final Step: Setup Automatic Nightly Sync Program
 You can choose to perform manual transaction syncs (Tools->QSalesData Import). In which case you don't need to worry about this step. But if you want your transaction sync to run automatically each night, this program lets you automate your transaction syncs, so that each night new QB data is imported into Act! You only need to install this program on one computer, the one that you want to run the nightly syncs
[Click Here to watch our Nightly Sync Installation Video](#)
[Click Here to access our QSalesData User Guide](#)